



## Cogent's Pending Acquisition

### Frequently Asked Questions

What will happen to my firm's relationship with Cogent?

There is not expected to be any change whatsoever. All contract obligations, support, ongoing projects, and server access will remain as is.

What will happen to Cogent?

Cogent is responding to positive, profitable growth. Cogent has been hiring people over the last few months and that will continue. The planned acquisition will accelerate our existing year-over-year growth and will provide unique opportunities for Cogent's products and team members.

What will happen to my data?

As has been our policy and practice since Cogent's inception, and as an independent entity post acquisition, no client data will be shared with any organization other than those the client requests.

What will happen to Cogent's servers?

Cogent will be moving to a server farm model over the next few months. This provides for enhanced disaster recovery, backup, and scalability. Our commitment to security will continue unchanged and Cogent will host with a firm not affiliated with any equity owner of Cogent.

What will happen to Cogent's management?

Nothing. Cogent will operate as an independent firm, with existing management. Robin Hodgkins, Cogent's president, will remain as an employee, a minority owner, and a Board member.

Will any products be discontinued or closed to use by any buy- or sell-side firms?

No. Cogent's products lead in each of their categories, are open to all firms on an equal basis, and are the cornerstone of our growth plans.

Can I apply for a job at Cogent?

Possibly. If your firm has a “no hire” clause with Cogent, unfortunately, the answer is “no” unless you have received your firm’s waiver before you contact Cogent. We are looking for experts in development, implementations and account management, and support.

Is Cogent planning to open new offices?

For now, Cogent is operating out of its headquarters in Summit, New Jersey. Our European operations are managed by our partner, MPI-Europe. We intend to maintain our very strong relationship with the excellent team at MPIE and will consider new offices as our client growth dictates.